

ZEBRA

# **TC52/TC57**

### THE ULTIMATE IN RUGGED ENTERPRISE-CLASS TOUCH COMPUTING

TEBRA ▼ ⊿ 🛯 10:00 10:00 Thursday, September 27  $\triangleleft$ 0 

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# AGENDA

Business<br/>Challenge<br/>and SolutionFeatures<br/>BenefitsMobility<br/>DNAMarkets and<br/>ApplicationsGlobal<br/>ServicesZebra —<br/>a True<br/>Mobility<br/>Partner



## THE CHALLENGE

Workers inside and outside the four walls are faced with more tasks and less time to get their jobs done RIGHT...

...requiring instant access to business critical applications and information to deliver the best possible service.

But...your workers want a business device that is just as refined and easy to use as their personal smartphone...

...yet consumer devices fall short of the features your workers need — and your enterprise requires.



### WHERE DO CONSUMER DEVICES FALL SHORT IN THE ENTERPRISE?

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TCO for consumer devices is 33% higher*	Inferior scanning solution impacts productivity	Scanning sled attachments impact ergonomics and durability	Typical consumer batteries are not replaceable and won't last a full shift	
Audio isn't designed for the noisy enterprise environment	Mobile Device Management (MDM) lacks granular control	Inconsistent regional support — lacks a global footprint	Lifecycle for consumer devices is typically just one year	

\* Mobile Device TCO Models for Line of Business Solutions; Volume 1/Track 7: Enterprise Mobility Mobile Device TCO; David Krebs; VDC Research Group, Inc.; 2012 (Slides 4, 18, 28 and 29)

# THE TC52/TC57 SERIES

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10:00

Thursday, September 27

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### THE ULTIMATE RUGGED ENTERPRISE TOUCH COMPUTER



### SHOULD YOU CHOOSE ENTERPRISE FUNCTIONALITY OR DEVICE DESIGN?

What if you didn't have to choose?

### With the TC52 and TC57 Touch Computer

# you get it all...

THE ULTIMATE IN RUGGED ENTERPRISE CLASS TOUCH COMPUTING





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# Android FOR INSTANT FAMILIARITY

Enables the highly graphic interactive apps your workers expect Your workers already know how to interact with an Android device Virtually eliminates training time and adoption curves



# ADVANCED Touchscreen Technology

Easy and familiar multi-touch operation, such as pinch and zoom, plus ActiveEdge™ Touch Zones 5-inch display offers plenty of real estate for graphics intensive applications Best-in-class outdoor readability high definition screen is easy to read, even in bright sunlight

### **THREE WAYS TO INTERACT WITH APPS**



# Easily capture it all...

#### **Barcodes**

1D, 2D and Digimarc

**Printed barcodes** 

Electronic barcodes displayed on a cell phone or other screen

### Labels

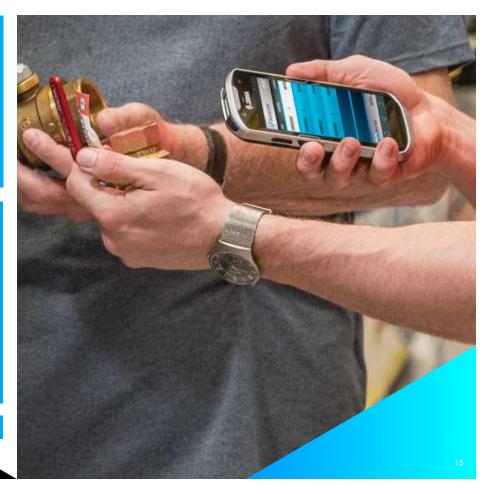
Capture multiple barcodes on a label or specific barcodes with just a press of the scan button\*

#### **Documents**

Capture and process all or part of the information on documents with just one press of the scan button\*

- Checkboxes Text fields Signatures Radio buttons
- Group fields for backend apps
  Add date and time
- ...and more

\*Available with SimulScan, a pre-loaded Mobility DNA application



### Ultimate Scanning Performance

Proprietary PRZM Intelligent Imaging technology improves productivity with lightning fast capture of even damaged barcodes

#### SE4710 1D/2D Imager

Capture barcodes in any condition – damaged, dirty, scratched or poorly printed

**Extraordinary working range** – 24 in./60 cm away — significantly farther than other products twice its size

**True point and shoot simplicity** — omnidirectional scanning, workers never need to align scanner and barcode

Wide field of view – easily capture large barcodes

**Exceptional motion tolerance** — no need to pause between scans, captures data as fast as your workers can pull the trigger







#### **ONE HANDED**, AMBIDEXTROUS SCANNING



Purpose built for enterprise data capture applications

### BOOST PRODUCTIVITY WITH DUAL-SIDED SCAN KEYS

Scan buttons on left and right sides are larger than other keys for maximum ease of use Field programmable back case button configured for scanning out of the box

Prop Prop Ad	owerP vanced	recisio battery t	n+ echnolo	ду	Str.	
User replaceable Easy to remove design	Extensive battery metrics Easily spot and retire aging batteries that can no longer hold a full charge	Complete solution Battery management software to easily view battery metrics	Warm swap mode Swap batteries without a reboot	<b>Fast charging</b> <b>support</b> Batteries are charged and ready to go in record time		
longer c	0 mAh standar ycle times — c of power to last	lelivers an impr	ressive	14 HOURS OF POWER PER CHARGE	SWAP BATTERIES WITHOUT REBOOTING	

### ...with unmatched extensive battery metrics

🖬 🍁 🖩 🔋 🕄 4:05	РМ 🖬 🌸 🖩	🔋 🛜 🗎 4:07 PM	🖾 🌞 🔳	🔋 🛜 🗎 4:07 PM
🤹 Battery Management	( 🔯 Battery Ma	nagement	( 🔯 Battery Ma	nagement
Petters status			00:00:00	
Battery status Charging	Battery voltage 4200 mV	e)	Resulting char	ge
Battery level	Battery temper 26.0 ℃	rature	Battery part nu BT000018A01 B.0	
Battery health Good	Battery techno Li-ion	logy	Battery serial	
Battery charge cycle	Battery remain	ning time	A0200 Battery manuf 2015-02-13	acture date
Battery capacity 6400 mAh	Battery current -529 mA	t	Backup Batter	y status
Battery scale	Time since las	t charge	Backup Batter	y voltage

ActiveEdge<sup>™</sup> Touch Zone



Enables users to place a customizable on-screen soft button on either side of the display

Provides one-touch access to the most used features, from the scanner and camera to line-of-business applications, text messaging and push-to-talk.

...only from Zebra.



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### Rugged and Ready for Business



### IP67 and IP65 sealing

Dust tight, works even when wet and survives accidental drops in water

#### Survives 5 ft./1.5 m drops to concrete with rugged boot accessory

Survives 4 ft./1.2 m drops to tile over concrete without the rugged boot accessory; all drop tests are performed across the entire operating temperature range

#### Survives 500 1.6 ft./0.5 m tumbles

Our punishing tumble test simulates realworld tumbling that happens after a fall Unibody design Provides extra impact protection Corning<sup>®</sup> Gorilla<sup>®</sup> Glass touch panel and imager window Fortifies one of the most vulnerable device elements with best-in-class scratch and shatter resistant glass

#### Tempered glass screen protector accessory Additional protection for the touch screen

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### A NEW MOBILE COMPUTING PLATFORM FOR ZEBRA ANDROID DEVICES

Advanced Qualcomm<sup>®</sup> Snapdragon<sup>™</sup> 660 mobile processor with features for today and tomorrow

<b>Faster processing</b> <b>speeds</b> More responsive apps	<b>Faster charging</b> Up to 4X faster	Faster WiFi and cellular network downloads Up to 2X	Advanced WiFi feature support 2x2 MU-MIMO for longer range and faster speeds for less power	Advanced Bluetooth support Bluetooth 5.0 for 4X range and 2X speed for less power
Advanced audio Best Hi-Fi audio quality, advanced noise reduction and more on a mobile device	Support for longer device lifecycle Compatible with the newest memory interfaces and the next 2 releases of Android (P and Q)	Built-in support for contextual-aware applications Factor in the time, user location, presence of headphones, type of location and more into application behavior	Built-in support for Artificial intelligence (AI) Supports applications with advanced business logic that simplifies and error-proofs many business processes	Plus up to 8 years of support from Zebra – from security updates and patches to break/fix support

### **RICH LOCATIONING SUPPORT**

The TC52 and TC57 supports it all – from established to emerging locationing technologies

Lens

#### WiFi

Leverage your existing access points to obtain 'meter-level' accuracy (approximately 2-4 meters)

#### Bluetooth 5.0/Bluetooth Low Energy

(BLE)

Utilize beacon technology for increased accuracy (approximately 1 meter)

#### Zebra's Smart Z

Pinpoint locationing in a ready-to-use solution with everything you need for fast deployment: sensors, a powerful analytics engine and ready to use applications

#### Zebra's MotionWorks

A powerful combination of WiFi and Bluetooth for greater locationing accuracy (approximately 1 meter)

#### Visible Light Communications (VLC)

Emerging locationing technology that leverages the new front facing camera in the TC52/TC57 and the store's existing compatible overhead LED lighting infrastructure You get the flexibility to choose the technology that best fits your business needs and your budget.

### **TC57**

### **Complete Cellular Network Flexibility**



### Fast global connectivity

Support for the fastest networks provides workers anywhere in the world with dependable cellular service



### Faster application performance

Carrier aggregation substantially increases data capacity and speed



### **Connect first responders**

Support for the Public Safety LTE network prevents network congestion from impacting critical communications

## **Superior WiFi Connections**

Supports the latest WiFi enhancement: 2x2 Multiple-User Multiple Input Multiple Output (MU-MIMO)

Get faster and more reliable connections via beamforming

Enables access points to communicate simultaneously with multiple mobile devices **GREATER RANGE** 

**GREATER SPEED** 

**LESS POWER** 



### **SUPERIOR BLUETOOTH CONNECTIONS**

Increases application flexibility and performance for Bluetooth peripherals, such as printers and headsets with Bluetooth 5.0

**4X** the range Up to 800 ft./240m **2X** the speed Up to 2 Mpbs **ALL** WITH LESS POWER ...for longer battery cycles

**Best-in-class AUDIO** 1 ZEBRA TECHNOLOGIE

The enterprise can be a noisy place. That's why the TC52 and TC57 feature...

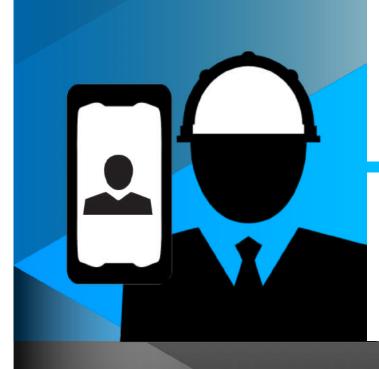
Three microphones

Advanced noise cancelling algorithms

Front facing speaker that delivers up to 108 DB SPL (louder than a passing subway train!)

THE RESULT? Excellent clarity on both ends of the call.

### Front-facing 5MP Camera for Advanced App Support



# Video Calling

Give your customers a more personal touch with a video call

Give your technicians the ability to show remote experts the problem for faster issue resolution and better first-time fix rates

# **Advanced Locationing**

Provides support for emerging Visible Light Communications (VLC) locationing — a new technology that utilizes standard, compatible LED lighting infrastructure

### ULTRA-HIGH RESOLUTION PHOTOS AND VIDEOS



color rear camera with flash

#### Easily capture...

PROOF OF CONDITION PROOF OF DELIVERY PROOF OF SERVICE PROOF OF COMPLIANCE

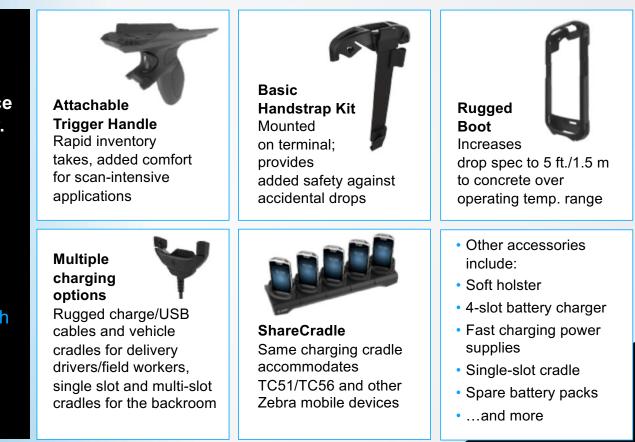
...and more

### Maximize Productivity with Enterprise-class Accessories



Improve user comfort. Simplify device manageability.

And with backward compatibility, you can upgrade costeffectively to boost productivity with the latest technology.



# Mobility DNA New Applications for More Value

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## **MOBILITY DNA** – Only from Zebra

#### WHAT IS MOBILITY DNA?

Mobility DNA is the industry's most comprehensive suite of mobility must-haves.

#### You get...

Innovative tools that boost collaboration and staff productivity — and simplify application development and device management.



#### HOW WILL YOU BENEFIT?

Reduce cycle times Maximize mobile deployment ROI Minimize complexity and risk Streamline implementation and management

Know More, Do More, Control More with Mobility DNA.

For more information about Zebra's value add Mobility DNA solutions, visit www.zebra.com/mobilitydna

## **18 Value-add Mobility DNA Tools**

#### 13 FREE TOOLS — 9 PRE-LOADED AND READY TO USE, RIGHT OUT OF THE BOX



# Mobility DNA: 4 Business Tools

#### IMPROVE COLLABORATION WITH CO-WORKERS AND CUSTOMERS

Workforce Connect PTT Express	Provides basic push-to-talk over WiFi with Zebra mobile devices, right out of the box — no additional infrastructure required	NO COST	INTEGRATED
Workforce Connect PTT PRO	Provides advanced push-to-talk over WiFi and cellular networks with Zebra mobile devices	Fee	Downloadable
Workforce Connect Voice	Turns your Zebra Android mobile devices into fully-featured PBX deskphones; fully customizable interface makes it easy for workers to use complex advanced telephony features	Fee	Downloadable
SmartDex	Give your delivery drivers a cable-free DEX connection for electronic invoice reconciliation at the point of delivery	Fee	Downloadable

# Mobility DNA: 6 Productivity Tools

#### MAKE IT EASIER FOR YOUR WORKERS TO CAPTURE INFORMATION

SimulScan	Capture multiple barcodes on labels or whatever information you need on structured forms — from barcodes and text fields to checkboxes, signatures and more — all with a single press of a button	NO COST AND FEE VERSIONS*	INTEGRATED
All-Touch TE	Automatically migrate your Terminal Emulation apps to Android quickly and easily — and when you're ready, migrate to a modern interactive HTML interface.	Fee	Downloadable
Swipe Assist	Let your users create and place a virtual omni-present button right on the screen of their Zebra mobile device to capture barcodes, documents or photos with a simple tap.	NO COST	INTEGRATED
Enterprise Keyboard	Provide your users with the Android soft keyboard they need to maximum data entry simplicity. Users can choose from 5 keyboard layouts with specially-sized keys for any size fingers, 4 methods for feedback, 4 auto-correct features, the ability to add your business vocabulary to a personal dictionary and more.	NO COST	INTEGRATED
PowerPrecision+	Better battery design: manufactured to rigorous standards for performance, reliability and safety — plus rich battery intelligence for better battery management.	NO COST	INTEGRATED
DataWedge	Automatically integrate the data you capture with your Zebra devices into your applications — from barcodes and photos to NFC and magnetic stripe data	NO COST	INTEGRATED
* Free version contains basic	r features, pay version contains advanced features.		

## Mobility DNA: 5 Management Tools

#### TAKE DEVICE MANAGEMENT SIMPLICITY TO A WHOLE NEW LEVEL

LifeGuard	A lifetime security guard for your Zebra Android mobile devices, providing security updates and patches for up to 10 years from purchase date. Includes powerful automated management of the OS update process.	NO COST*	INTEGRATED
WorryFree WiFi	Get the unmatched WiFi radio performance, issue analysis, troubleshooting and problem resolution you need to leverage your WiFi network to maximize productivity and customer service quality.	NO COST	INTEGRATED
PowerPrecision Console	Get the insights to identify and remove aging Zebra PowerPrecision+ mobile computer batteries from your battery pool before they impact productivity, device uptime and device return on investment.	NO COST	Downloadable
StageNow	Quickly and easily stage your Zebra Android mobile computers, including industry-first control over access to Google Mobile Services (GMS).	NO COST	INTEGRATED
Enterprise Home Screen	Make sure your Zebra Android devices will only be used for work by defining which apps and which device features are available.	NO COST	INTEGRATED
*Free with any Zebra One	Care Support contract		

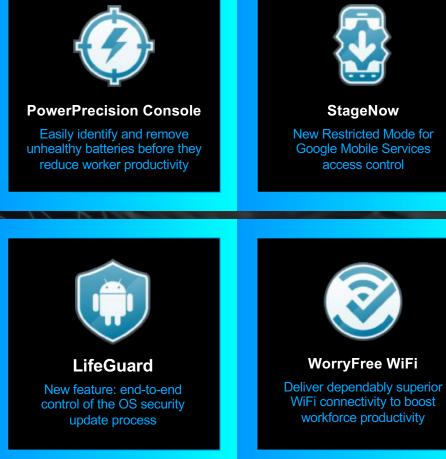
## Mobility DNA: 3 Development Tools

#### SIMPLIFY APP DEVELOPMENT AND FORTIFY CONSUMER ANDROID FOR THE ENTERPRISE

	This powerful, next generation industrial browser allows you to build		
Enterprise Browser	feature-rich web applications that integrate seamlessly with the features in Zebra mobile computers and peripherals — including barcode scanning, signature capture and more.	Fee	Downloadable
EMDK for Android	Integrate all the features and functionality in Zebra Android mobile computers into your applications quickly and easily	NO COST	Downloadable

### What's **NEW?**

## **NEW POWERFUL** MOBILITY DNA MANAGEMENT TOOLS



StageNow New Restricted Mode for Google Mobile Services access control

# PowerPrecision Console

PREVENT AGING BATTERIES FROM REDUCING WORKER PRODUCTIVITY

Easy to deploy Up and running in a day

Easy to use

No cost with any Zebra OneCare contract

#### STOPLIGHT-STYLE INDICATORS

Intuitive dashboard with green, yellow and red indicators for three battery states: good, nearing EOL and EOL

#### CONFIGURABLE

You set the parameters for the states

#### DASHBOARD VIEWS

At-a-glance overview or details on any specific battery

#### **CUSTOMIZED ALERTS**

Direct end users to take action — and when

Supports all PowerPrecision+ batteries in the TC52/TC57 and your other Zebra mobile devices (\*Android M and above)



# StageNow



#### NEW FEATURE!

**Restricted Mode** to easily control accessibility to Google Mobile Services (GMS)

#### INDUSTRY-FIRST COMPLETE APP CONTROL

Just click to deactivate the GMS system-level integrated services and apps you don't need today — and selectively reactivate the services you need, when you need them

#### PROTECTS PRODUCTIVITY

Ensures workers only have access to the apps required for the job

#### **INCREASES SECURITY**

Provides better control over device privacy and security

#### SIMPLIFIES PURCHASING AND DEVICE MANAGEMENT

Allows you to standardize on one device and customize for different departments and workers



## Lifeguard<sup>™</sup> for Android<sup>™</sup>

#### Instantly see available updates

Get the information you need to determine which updates to deploy — and when

Automatically identify which devices need the updates

#### Remotely update devices over the air

Control when updates occur – set rules to define whether updates can take place over cellular or WiFi networks, what time an update occurs and more

#### NEW FEATURE!

Now with revolutionary end-to-end control of the update process

LifeGuard is free with your Zebra OneCare support contract

#### The most advanced WiFi radio technology

Enhancements that boost WiFi voice and data performance into a class of its own, right out of the box

WorryFree WiFi\*

Delivering everything you need to leverage your WiFi network to increase workforce productivity and better serve your customers

\*A pre-loaded Mobility DNA application

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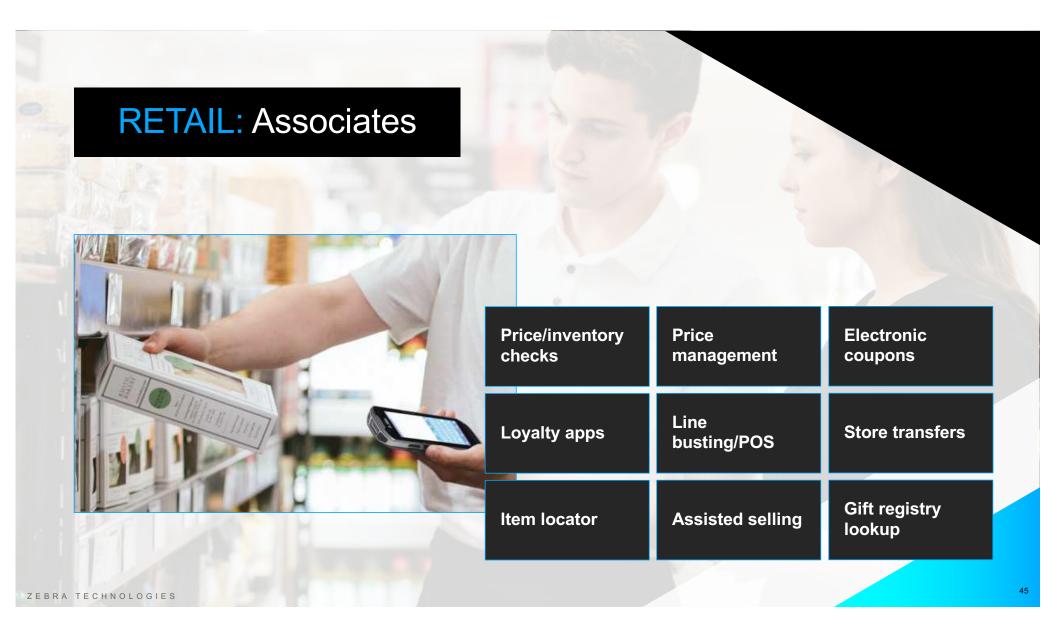
are pre-configured and ready for business — yet easy to customize Meets business needs right out of the box Pushbutton simple creation of complex custom configurations for specialized environments

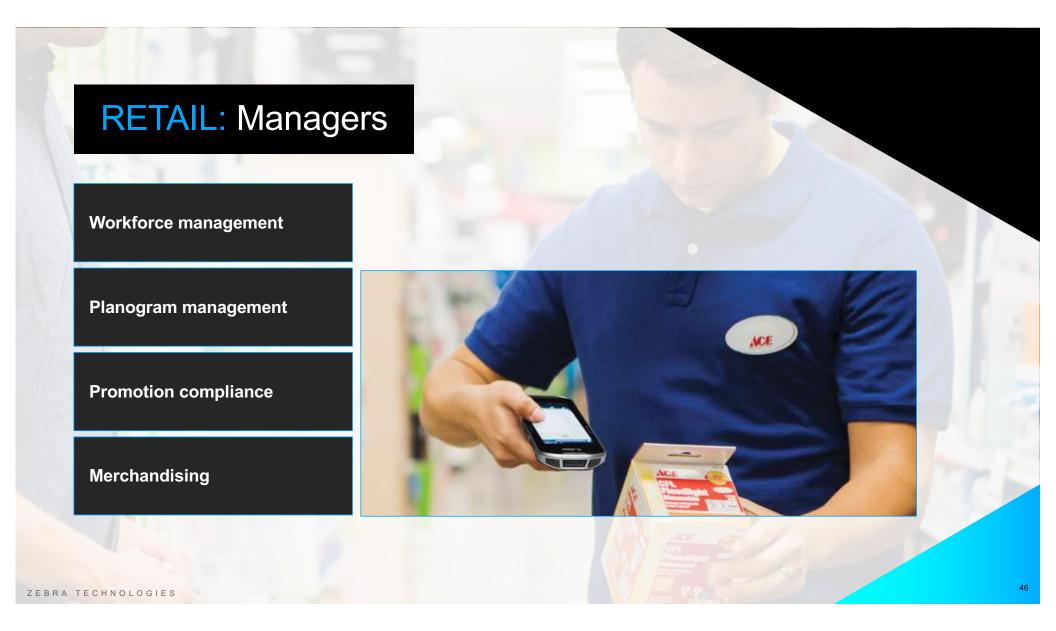
The best of both worlds: WiFi radios that

### The next evolution in easy WiFi radio troubleshooting

The most comprehensive single tool available for the fastest identification and resolution of WiFi issues.







### **DIRECT** Store Delivery





Delivery tracking

Inventory management

Customer support

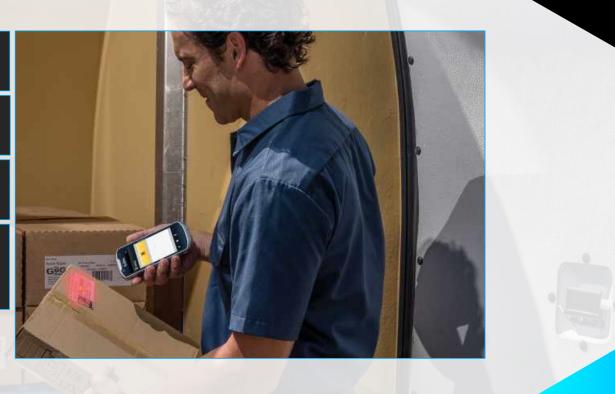
### FIELD SERVICE: Technicians

Asset management

Parts inventory

Invoicing

Scheduling and locationbased services









## **Optional Zebra OneCare Support Services**



You count on your personal shopping devices to elevate the in-store experience. Ensure predictable performance, support for critical operations and improved business outcomes while eliminating unbudgeted repair expenses.

#### **ESSENTIAL** Basic Assurance

- Comprehensive repair services
- 3-day repair turnaround time (TAT)
- 8x5 Live-Agent technical support
- 3-or 5-year coverage
- Access to software updates

#### SELECT Maximum Protection

Zebra OneCare Essential features, plus:

- Advance device replacement
- 24x7 Live-Agent technical support
- 3-or 5-year coverage
- Spare pool management
- Device commissioning

### BENEFITS

- Enhanced support beyond standard warranty
- Genuine Zebra expertise and parts maximize device uptime – ensure your mobile computer is back to Zebra's manufacturing specifications
- Outstanding value eliminates unexpected repair costs with a planned support agreement
- Let Zebra handle support, while you focus on your strategic initiatives

## **Optional Zebra OneCare Visibility Services**



#### Predictive Insight that maximizes return on investment, performance and high availability

#### **ANSWER CRITICAL DEVICE QUESTIONS LIKE:**

- Where are my devices?
- Are they ready to use?

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- · How many devices are in the repair depot?
- · Which devices are being under-utilized?

rd Summary

- Are any devices missing?
- · How many devices are out of contact?
- Are there problems with wireless connectivity?
- ...and much more.

ZEBRA TECHNOLOGIES

Optional Visibility Services to add to your Zebra OneCare Support contract

Asset Visibility Service (AVS): At-a-glance insight into basic asset visibility and health (no MDM required) Operational Visibility Service (OVS): See deep operational insight into your PS20 devices and other Zebra and non-Zebra devices

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#### ZEBRA ONECARE VISIBILITY SERVICES

#### **ASSET VISIBILITY SERVICES (AVS)**

At-a-glance insight into asset inventory and health, without requiring an MDM.

- High-level visibility to enterprise asset inventory:
- Device quantity, location, proper allocation and status
- User-defined asset tagging and naming
- Device health, actionable intelligence including recommended corrective actions, utilization, smart battery usage, and alerts for contract expiration
- · Repair history and contract status
- Online dashboard from browser- or tablet-based application
- While no MDM is required, AVS is complementary to your MDM

OPERATIONAL VISIBILITY SERVICES (OVS) Integrated management platform delivering intelligence to improve business outcomes in conjunction with an MDM solution.

- Much more insight than an MDM alone
- Single pane of glass simplifies complexity of big data available from multiple source systems including the MDM
- Automates interpretation through reporting and visual alerts related to the identification, condition and location of critical business devices
- Easy to understand actionable information based on trending and historical data
- · Customized thresholds and dashboard views
- Integrated management platform with an MDM (SOTI), or connects to your existing supported MDM via OVS Connect\*



### Zebra FACTS

Channel partners in more than 100 countries Customers include more than 95 percent of all Fortune 500 companies

~7,000 employees worldwide 122+ offices across 81 countries

**~\$4.3** billion market cap

**4,200+** US & international patents issued and pending



### **Unmatched Breadth**

#### EVERYTHING YOU NEED TO SIMPLIFY YOUR EVERYDAY PROCESS, ALL UNDER ONE ROOF – PRINTERS, MOBILE DEVICES, SCANNERS, RFID, SOFTWARE SOLUTIONS AND SERVICES





# THANK YOU

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